

## **REQUIREMENTS FOR BROKER CO-OP**

**A two percent (2%) commission will be paid by the Seller to the Licensed Maryland Broker only if Broker meets the following qualifications:**

1. **Broker must** attend an inspection with their prospect, if any.
2. **Broker must** attend the Auction with their prospect.
3. **Broker's prospect must** pay and settle for the property **as specified in the Contract of Sale.**
4. **Broker must** register the prospective purchaser by EMAIL (on Broker's stationery) with Jonathan Melnick Auctioneers, Inc. Email address is [marie@melnicknewell.com](mailto:marie@melnicknewell.com) Prospect must sign that they acknowledge Broker is in fact registering them.
5. The "Registration" must be received on or before 12:00 p.m., (noon), Monday, July 9, 2018 at the above-mentioned email address. **(NO EXCEPTIONS).**
6. **ORAL REGISTRATIONS ARE UNACCEPTABLE.**
7. **PRINCIPALS ACTING AS BROKERS WILL NOT BE ELIGIBLE FOR A COMMISSION!!**