Waltz Family Trust Land Auction

48.496 Acres+/- Section 5 of Pleasant Township Van Wert, County, Ohio

Bidder's Information Booklet

Wednesday, March 14th, 2018 6:00 p.m.

Auction being held at: Van Wert Co. Fairgrounds 1055 S. Washington St., Van Wert, Ohio Administration Building



www.BeeGeeRealty.com 122 N. Washington St. Van Wert, Ohio 45891 Auctioneers: Bob Gamble, CAI, CES, Broker; Dale Butler Assoc. Broker; DD Strickler; Rob Gamble & Andy Schwieterman

Member of State & National Auctioneers Associations.
All statements day of sale take precedence over matter printed herein.

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- 8. Agency Disclosure
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- 10. Sample Contract
- 11. Addendum A
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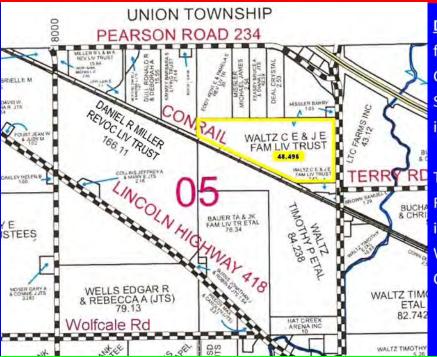
www.BeeGeeRealty.com

122 N. Washington St. Van Wert, Ohio 45891 419-238-5555 Auctioneers: Bob Gamble, CAI, CES, Broker; Dale Butler Assoc. Broker; DD Strickler; Rob Gamble & Andy Schwieterman

Farm Land Auction 6:00 p.m.

Section 5 - Pleasant Township, Van Wert County Ohio

Auction held at the Van Wert Co. Fairgrounds - Admin. Bldg.



<u>Description</u>: Plenty of road frontage on this 48 acre farm on Richey Rd. in Pleasant Township, Van Wert County, Ohio. The primary soil types are Hoytville Silty Clay and Toledo Silty Clay – both very productive in growing cash grain crops.

The farm is just north of Lincoln Highway on Richey Rd. Take advantage of today's lower land value and invest in this desirable farm. Mark your calendar for Wednesday, March 14th for this 6:00 p.m. auction. Come to the rear of the Administration Building.

48 ACRES - PLEASANT TOWNSHIP - VAN WERT COUNTY

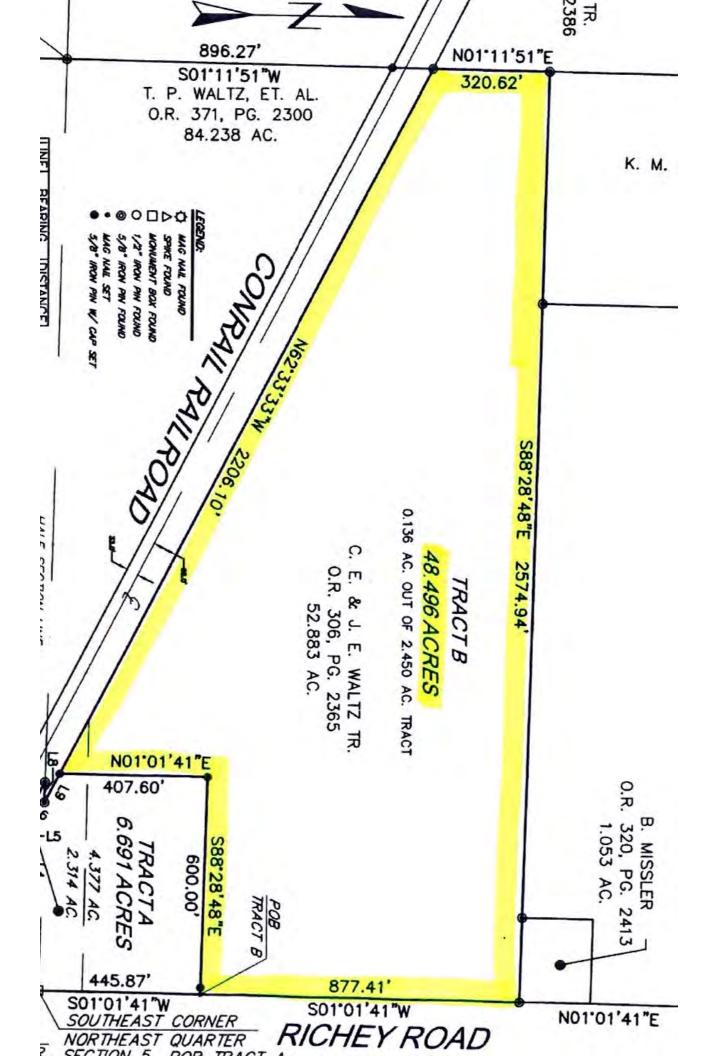


TERMS: 10% down day of Auction. The earnest money deposit is non-refundable. Any and all statements day of auction will take precedence over any printed material or verbal statements made prior to auction.

SELLERS: WALTZ FAMILY TRUST



BEE GEE REALTY & AUCTION CO., LTD 122 N Washington St. Van Wert, Ohio 45891 419/238-5555



Introduction/Agency Disclosure/Terms

Welcome to our auction being conducted for the Waltz Family Trust

Today is your opportunity to invest in very productive agricultural land in a prime location. You will normally see a tract of land sell **ONLY ONCE DURING YOUR LIFETIME**- so take advantage of this opportunity.

The auctioneers of Bee Gee Realty & Auction Co., LTD represent sellers only at auctions. As a buyer you will be required to sign an Agency Disclosure Form acknowledging this.

IMPORTANT INFORMATION

1. Bidding will be done on a "PER ACRE BASIS." The farm has 48.496 acres.

TERMS

- 2. 10% down day of Auction. The earnest money deposit is non-refundable.
- 3. Any and all statements day of auction will take precedence over any printed material or verbal statements made prior to auction.
- 4. The auctioneer has final say in any disputed bids or other auction related questions.
- 5. The buyer will be required to sign a Purchase Contract, Agency Disclosure Form and broker's Company Policy on Agency, Addendum A and Addendum B.
- 6. Seller and tenant farmer has rights to any government payments due and payable for the 2017 crop year and any previous years.
- 7. CLOSING NO LATER THAN APRIL 30, 2018
- 8. Buyer receives possession completion of Purchase Contract and payment of earnest deposit.

Real Estate Tax Information

- 9. Real Estate Taxes: The annual real estate taxes are estimated to be \$1,602 per year. Buyer will be responsible for any CAUV Recoupment.
- 10. Assessments: Current assessments are \$107 per year.



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FARM: 5741

Prepared: 10/18/17 8:56 AM U.S. Department of Agriculture

Farm Service Agency Crop Year: 2018 Abbreviated 156 Farm Record Page: 2 of 3 Report ID: FSA-156EZ

DISCLAIMER: This is data extracted from the web farm database. Because of potential messaging failures in MIDAS, this data is not guaranteed to be an accurate and complete representation of data contained in the MIDAS system, which is the system of record for Farm Records.

Tract Number: 1218 Description: PLEASANT TWP SEC 5

BIA Range Unit Number:

Ohio

Van Wert

HEL Status: NHEL: no agricultural commodity planted on undetermined fields

Wetland Status: Tract does not contain a wetland

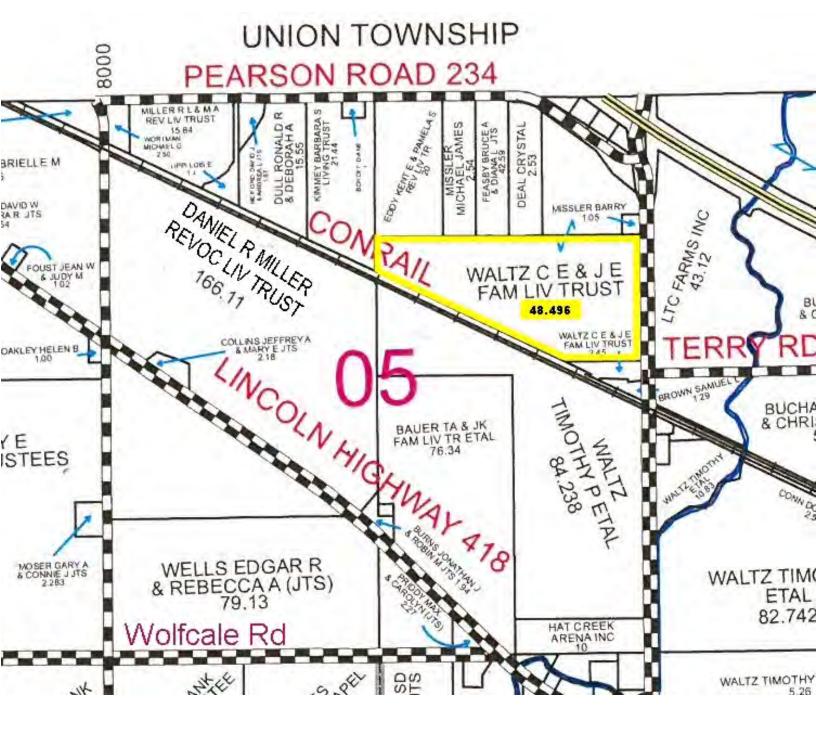
WL Violations: None

Farmland	Cropland	DCP Cropland	WBP	WRP/EWP	CRP Cropland	GRP
				7,110,111		
55.87	54.46	54.46	0.0	0.0	0.0	0.0
State	Other	Effective	Double			
Conservation	Conservation	DCP Cropland	Cropped	MPL/FWP		
0.0	0.0	54.46	0.0	0.0		

Crop	Base Acreage	CTAP Tran Yield	PLC Yield	CCC-505 CRP Reduction
WHEAT	4.1		51	0.0
CORN	24.9		125	0.0
SOYBEANS	25.4		43	0.0

Total Base Acres: 54.4

Owners: CARLOS E WALTZ FAM LIV TR JOAN E WALTZ FAM LIV TR





1 field, 53 acres in Van Wert County, OH

TOWNSHIP/SECTION 2S 2E – 4, 5

Van Wert County, OH

FIELD	ACRES	LOCATION	OWNER (LAST UPDATED)
	53.27	2S 2E - 4, 5 APN: 100131760000	WALTZ, C E & J E (02/15/2017)
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AGENCY DISCLOSURE STATEMENT



The real estate agent who is providing you with this form is required to do so by Ohio law. You will not be bound to pay the agent or the agent's brokerage by merely signing this form. Instead, the purpose of this form is to confirm that you have been advised of the rule of the agent(s) in the transaction proposed below. (For purposes of this form, the term "seller" includes a landlord and the term "buyer" includes a tenant.)

Property Address:			
Buyer(s):			
Seller(s):			
I. TRANSACT	TION INVOLVING TWO AGEN	rs in two different i	BROKERAGES
The buyer will be represented by _	AGENT(S)	, and	BROKERAGE
The seller will be represented by _	AGENT (5)	, and	BROKERAGE
If two agents in the real estate be represent both the buyer and the set Agent(s)	e broker and managers will be "dual tain a neutral position in the transace will be working for both ual agents they will maintain a neutral ess indicated below, neither the agents relationship with either the buyers.	tion Co. Ltd p that will apply: work(s) f work(s) f work(s) f agents", which is further exp tion and they will protect all terage. Therefore, agents the buyer and seller as "dua ral position in the transaction ont(s) nor the brokerage acting	for the buyer and for the seller. Unless personally plained on the back of this form. parties' confidential information. I agents" Dual agency is explained and they will protect all parties' as a dual agent in this transaction
III. TF	RANSACTION INVOLVING ON and real es	LY ONE REAL ESTATE A	AGENT
this form. As dual agents they information. Unless indicated	both parties in this transaction in a will maintain a neutral position in below, neither the agent(s) nor the lationship with either the buyer or se	the transaction and they will brokerage acting as a dual ag	protect all parties' confidential tent in this transaction has a
represent only the (<i>check one</i> represent his/her own best into) selleror buyer in this transacterest. Any information provided the	ction as a client. The other pa agent may be disclosed to the	urty is not represented and agrees to be agent's client.
	CONS	ENT	
	lationships as we enter into this real information regarding dual agency		
BUYER/TENANT	DATE	SELLER/LANDLORD	DATE
BUYER/TENANT	DATE	SELLER/LANDLORD	DATE

DUAL AGENCY

Ohio law permits a real estate agent and brokerage to represent both the seller and buyer in a real estate transaction as long as this is disclosed to both parties and they both agree. This is known as dual agency. As a dual agent, a real estate agent and brokerage represent two clients whose interests are, or at times could be, different or adverse. For this reason, the dual agent(s) may not be able to advocate on behalf of the client to the same extent the agent may have if the agent represented only one client.

As a dual agent, the agent(s) and brokerage shall:

- Treat both clients honestly;
- Disclose latent (not readily observable) material defects to the purchaser, if known by the agent(s) or brokerage;
- Provide information regarding lenders, inspectors and other professionals, if requested;
- Provide market information available from a property listing service or public records, if requested;
- Prepare and present all offers and counteroffers at the direction of the parties;
- Assist both parties in completing the steps necessary to fulfill the terms of any contract, if requested.

As a dual agent, the agent(s) and brokerage shall not:

- Disclose information that is confidential, or that would have an adverse effect on one party's position in the transaction, unless such disclosure is authorized by the client or required by law;
- Advocate or negotiate, on behalf of either the buyer or seller;
- Suggest or recommend specific terms, including price, or disclose the terms or price a buyer is willing to offer or that a seller is willing to accept;
- Engage in conduct that is contrary to the instructions of either party and may not act in a biased manner on behalf of one party.

Compensation: Unless agreed otherwise, the brokerage will be compensated per the agency agreement.

Management Level Licensees: Generally the broker and managers in a brokerage also represent the interests of any buyer or seller represented by an agent affiliated with that brokerage. Therefore, if both buyer and seller are represented by agents in the same brokerage, the broker and manager are dual agents. There are two exceptions to this. The first is where the broker or manager is personally representing one of the parties. The second is where the broker or manager is selling or buying his own real estate. These exceptions only apply if there is another broker or manager to supervise the other agent involved in the transaction.

Responsibilities of the Parties: The duties of the agent and brokerage in a real estate transaction do not relieve the buyer and seller from the responsibility to protect their own interests. The buyer and seller are advised to carefully read all agreements to assure that they adequately express their understanding of the transaction. The agent and brokerage are qualified to advise on real estate matters. IF LEGAL OR TAX ADVICE IS DESIRED, YOU SHOULD CONSULT THE APPROPRIATE PROFESSIONAL.

Consent: By signing on the reverse side, you acknowledge that you have read and understand this form and are giving your Voluntary, informed consent to the agency relationship disclosed. If you do not agree to the agent(s) and/or brokerage acting as a dual agent, you are not required to consent to this agreement and you may either request a separate agent in the brokerage to be appointed to represent your interests or you may terminate your agency relationship and obtain representation from another brokerage.

Any questions regarding the role or responsibilities of the brokerage or its agents should be directed to an attorney or to:

Ohio Department of Commerce

Division of Real Estate & Professional Licensing 77 S. High Street, 20' Floor Columbus, OH 43215-6133 (614) 466-4100





Effective 01/01/05

CONSUMER GUIDE – cont'd

any contract. They will not, however, disclose any confidential information that would place one party at an advantage over the other or advocate or negotiate to the detriment of either party.

If dual agency occurs you will be asked to consent to it in writing. If you do not agree to your agent acting as a dual agent, you can ask that another agent in our company be assigned to represent you or you can seek representation from another brokerage.

As a buyer, you may also choose to represent yourself on properties Bee Gee Realty and Auction Co., Ltd. has listed. In that instance Bee Gee Realty and Auction Co., Ltd. will represent the seller and you would represent your own best interests. Because the listing agent has a duty of full disclosure to the seller you should not share any information with the listing agent that you would not want the seller to know.

Working With Other Brokerages

When Bee Gee Realty and Auction Co., Ltd. lists property for sale it also cooperates with, and offers compensation to other brokerages that represent buyers. Bee Gee Realty and Auction Co., Ltd. does reserve the right, in some instances, to vary the compensation it offers to other brokerages.

As a seller, you should understand that just because Bee Gee Realty and Auction Co., Ltd. shares a fee with a brokerage representing the buyer, it does not mean that you will be represented by that brokerage. Instead that company will be looking out for the buyer and Bee Gee Realty and Auction Co., Ltd. will be representing your interests.

CONSUMER GUIDE – cont'd

When acting as a buyer's agent, Bee Gee Realty and Auction Co., Ltd. also accept compensation offered by the listing broker. If the property is not listed with any broker, or the listing broker does not offer compensation, we will attempt to negotiate for a seller-paid fee.

Fair Housing Statement:

brokerage services. It is also illegal, for 4112.02 of the Revised Code and the assign, rent, lease, sublease or finance refuse to negotiate for the sale or rental of housing make unavailable housing accommodations or to so discriminate in advertising the sale or rental of housing, in the financing of housing, or in the provision of real estate profit, to induce or attempt to induce a neighborhood of a person or persons It is illegal, pursuant to the Ohio Fair Housing Law, division (H) of Section Federal Fair Housing Law, 42 U.S.C.A. 3601, as amended, to refuse to sell, transfer, accommodations, or otherwise deny or because of race, color, religion, sex, familial status as defined in Section 4112.01 of the Revised Code, ancestry, military status as defined in that section, disability as defined in that section, or national origin verson to sell or rent a dwelling by representations regarding the entry into the belonging to one of the protected classes. housing accommodations, Effective: 9/29/11)



Consumer Guide

To Agency Relationships



We are pleased you have selected Bee Gee Realty and Auction Co., Ltd. to help you with your real estate needs. Whether you are selling, buying or leasing real estate, Bee Gee Realty and Auction Co., Ltd. can provide you with expertise and assistance. Because this may be the largest financial transaction you will enter into, it is important to understand the role of the agents and brokers with whom you are working. Below is some information that explains the various services agents can offer and their options for working with you.

For more information on agency law in Ohio you can also contact the Ohio Division of Real Estate & professional Licensing at (614) 466-4100, or on their website www.com.state.oh.us.

We hope you found this information to be helpful to you as you begin your real estate transaction. When you are ready to enter into a transaction, you will be given an Agency Disclosure Statement that specifically identifies the role of the agents and brokerages. Please ask questions if there is anything you do not understand.

Because it is important that you have this information, Ohio law requires that we ask you to sign below, acknowledging receipt of this Consumer Guide. Your signature will not obligate you to work with our company if you do not choose to do so.

(please print)		(please print)
(pleas	date	(pleas
Name	Signature	Name

Consumer Guide To Agency Relationships

Representing Sellers

Most sellers of real estate choose to list their home for sale with a real estate brokerage. When they do so, they sign a listing agreement that authorizes the brokerage and the listing agent to represent their interests. As the seller's agent, the brokerage and listing agent must: follow the seller's lawful instructions, be loyal to the seller, promote the seller's best interests, disclose material facts to the seller, maintain confidential information, act with reasonable skill and care and, account for any money they handle in the transaction. In rare circumstances, a listing broker may offer "sub-agency" to other brokerages which would also represent the seller's interests and owe the seller these same duties.

Representing Buyers

When purchasing real estate, buyers usually choose to work with a real estate agent as well. Often the buyers want to be represented in the transaction. This is referred to as buyer's agency. A brokerage and agent that agree to represent a buyer's interest in a transaction must: follow the buyer's lawful instructions, disclose material facts to the buyer, maintain confidential information, act with reasonable skill and care and, account for any money they handle in the transaction.

Dual Agency

Occasionally the same agent and brokerage who represent the seller also represent the buyer. This is referred to as dual agency. When a brokerage and its agents become "dual agents", they must maintain a neutral position in the transaction. They may not advocate the position of one client over the best interests of the other client, or disclose any confidential information to the other party without written consent.

Signature

Representing Both the Buyer & Seller

On occasion, the buyer and seller will each be represented by two different agents from the same brokerage. In this case the agents may each represent the best interest of their respective clients. Or, depending on company policy, the agents may both act as dual agents and remain neutral in the transaction. When either of the above occurs, the brokerage will be considered a dual agent. As a dual agent the brokerage and its managers will maintain a neutral position and cannot advocate for the position of one client over another. The brokerage will also protect the confidential information of both parties.

Working With

Bee Gee Realty and Auction Co., Ltd.

Bee Gee Realty and Auction Co., Ltd. does offer representation to both buyers and sellers. Therefore the potential exists for one agent to represent a buyer who wishes to purchase property listed with another agent in our company. If this occurs each agent will represent their own client, but Bee Gee Realty and Auction co., Ltd. and its managers will act as a dual agent.

This means the brokerage and its managers will maintain a neutral position and not take any actions that will favor one side over the other. Bee Gee Realty and Auction Co., Ltd. will still supervise both agents to assure that their respective clients are being fully represented and will protect the parties' confidential information. In the event that both the buyer and seller are represented by the same agent, that agent and Bee Gee Realty and Auction Co., Ltd. will act as dual agents but only if both parties agree. As dual agent they will treat both parties honestly, prepare and present offers at the direction of the parties, and help the parties fulfill the terms of



Realty & Auction Co., Ltd. Agreement to Purchase Real Estate

I/We hereby offer to purchase for the sum of \$ in accordance with paragraph 1 below, the real estate in County, , commonly known as tract(s) Being acres (more or less), and further described as being in Section (s) of Township(s). This Agreement to Purchase is made subject to the following terms and conditions: 1. PURCHASE PRICE. The entire purchase price stated \$ shall be paid in cash with \$ earnest money and the balance of \$ at closing. The price (shall, shall not) be adjusted pro-rata at closing to reflect the results for the new survey as compared to the estimated acreage referred to above. 2. TAXES AND ASSESSMENTS. If the tax rate is not finalized, the last rate and value shall be used in this computation. Buyer shall assume any ditch or other assessments due after closing. Taxes to be prorated to date of closing. Any CAUV Recoupment or other government recoupment (ie. Farm Service Agency Payments) shall be Purchaser's responsibility. 3. SURVEY. Seller shall furnish at Seller's expense an up-to-date survey, identifying location of corners to match how the farm is purchased. Seller shall furnish a survey only if needed to provide marketable title. Seller shall furnish a survey if the property sells in tracts and there is not an existing legal description. Buyer accepts title to real estate without a current survey. 4. TITLE. Seller shall furnish at Seller's expense (check appropriate box): A Warranty Deed. or A Deed An Attorney Certificate of Title to the new buyer disclosing in Seller marketable title to the real estate as of the date of closing. Buyer shall have a reasonable time before closing to have the same examined, and Seller shall have 180 days to correct any title defects. A policy of Owner's Title Insurance in the amount of the purchase price, insuring in Buyer marketable title to the real estate as of a date after the date hereof. Seller shall elect to provide either abstract or title insurance per above. 5. CLOSING. The closing shall be on or before properly executed Deed, conve	To:	, Owner, Date	, 20
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in substantially their present condition, usual wear and tear excepted, and if Seller is unable to do so,			
Buyer shall have the option to revoke this Agreement and have the Earnest Money returned, without delay. Seller assumes risk of loss and damage until closing. Issues of marketability shall be resolved by	_	_	
reference to the Standards of marketability as adopted by the County, Ohio Bar	•	•	
Association. Closing may be extended at option of seller for survey purposes.		• •	_
5a. Buyer will hire an attorney or title company to conduct the closing		•	
6. POSSESSION. Shall be delivered	•	•	
Insurance shall be cancelled as of closing date. Seller shall pay all charges for utility services furnished			harges for utility services furnished

Insurance shall be cancelled as of closing date. Seller shall pay all charges for utility services furnished the real estate until the date possession is delivered.

7. IMPROVEMENTS AND FIXTURES. This agreement to purchase includes all improvements and permanent fixtures used in connection with said real estate, including, but not necessarily limited to, the following: all electrical, gas, central heating, central air conditioning, and plumbing fixtures, including water softener (except rental units), built-in appliances, drapery hardware, attached carpeting, radio, or television antennae, garage door openers, and

if any, now in or on the property, the costs of which shall be fully paid and shall be free of liens. Propane tanks and gas are not included.

8. WARRANTIES. Buyer acknowledges that an inspection was made of the real estate and personal property, if any, or the Buyer is familiar therewith to the extent desired, and with respect to this Contract, is satisfied in all respects with the condition of the real estate and

Seller(s)) Initials	Buyer(s)) Initials

personal property, if any, and with the availability of all necessary utilities and access. Buyer understands that Seller makes no representations as to the condition, quality or serviceability of the real estate and personal property, if any, for any particular purpose. Buyer understands that by entering into this contract buyer is agreeing to accept the real estate and personal property, if any, in an "AS IS" condition. Buyer is purchasing the property subject to any recorded easement, leases, covenants, and restrictions of record if any.

- **9. BINDING AGREEMENT.** All the terms and conditions are as stated herein, there being no verbal agreements. If this Agreement is accepted by the Seller, it shall be an Agreement binding and inuring to the benefit of Buyer and Seller, Their Heirs, Successors and Assigns.
- **10. EARNEST MONEY.** The Buyer deposits as earnest money the sum of \$ which is to apply toward the purchase price and be held in escrow by Seller's agent until closing. If Seller does not accept in writing on or before 11:59 PM , 20 , the earnest money shall be forfeited to Buyer as liquidated damages.

11. OTHER TERMS OR CONDITIONS.

12. FORMS ATTACHED. Agency Disclosure Addendum A Addendum B Other

This Agreement is solely between Buyer and Seller. The Auctioneer(s)/Broker(s) and Sales Agent(s) shall not be liable for any existing or arising defects or deficiencies in the real estate, improvement, or equipment thereon. Bee Gee Realty & Auction Co., Ltd.,

and its Agents are exclusively the Agent for the Seller.

13. CONTINGENCIES. There are no contingencies regarding this agreement to purchase real estate.

Buyer:	Buyer:
Address:	Phone:
Earnest money deposit of \$	
Deed to:	
New Mortgage:	Buyer's Attorney:
14. ACCEPTANCE BY SELLER:	The undersigned Seller of the property described in
above Agreement, hereby accepts said	d offer and agrees to abide by the terms and conditions
thereofand also	agrees to pay a commission per listing contract which sum
shall be deducted from the first payme	ent to us. We also authorize our said agent to hold all
money deposits in escrow until final of	closing of this transaction.
Dated thisday of	•
Seller:	
Addraga:	Dhana



Addendum A

				Real Estate Auction Purchase Contract Date
		, 20		
1.	An Earnest Money	Deposit of		
	Agreement is not s	ubject to Purchase	er obtaining fina	on the day of the auction. The Purchase ncing approval or any other contingency.
2.		•		Purchase Contract at the Auction site and ling subject to Sellers confirmation.
3.	If any dispute arise absolute.	s between or amo	ng bidders, the	decision of the Auctioneer shall be final and
4.	•		•	Opinion and marketable title at the closing. It title defects if any should arise.
5.	inquire of public of any other local, sta	fficials as to the ap ate or federal laws	plicability of an and regulations	
6.				
		closing. Proceeds		nd real estate taxes and assessments proser at closing shall be in cash or United
7.		ment. Any inspect	ions desired by	t physical condition without reservation at Purchaser must be completed prior to the
8.				ents, leases, covenants and restrictions of
	record, if any. This	applies to but is n	ot limited to an	y oil or gas or wind farm leases.
9.	Farm Service Agendal	cy rules and regula	tions apply to a	ny programs affecting the Property being
	•	ment, the costs wi	_	ervice Agency programs that result in any Purchaser regardless of the intent of the
10.	Possession of the la	and will be given		
	Possession of any i	mprovements will	be given immed	liately after closing.
11.	. All measurements	and acreages are	approximate.	
		_		ully understand these terms and conditions
	described in Adder			•
	Purchaser	Date	 Purchaser	 Date



Purchaser

date

Addendum B Auctioneer's Disclaimer

iction out Etui			
	rchase Contract Dated:		de de la deservación de la defensación
		erty are responsible for conducting t deem necessary and appropriate.	neir own due diligence:
from normally re any warranty or	liable sources and believed	cket and other advertising and pron I to be accurate. This information is implied, as to its content, suitability	being provided without
physical conditio or replacements	n without reservation at tir noted in any inspection ma	and agree that the property is being me of closing." The seller shall have ade for or by the purchaser. Purchase e condition of the property.	no obligation for repairs
	seller acknowledge and agressent the seller only and not	ee that the Auctioneers/Brokers/Ag	ents/Company involved
have been made		n done. No representations about a so water or soil quality, soil stabilizat	
Auctioneer has the highest price		y in any form or manner that is legal	and ethical to produce
Announcements oral statements.	on day of auction will take	precedence over any printed mater	ials or previously made
Purchaser(s) and	Seller(s) Acknowledges rec	ceipt of a copy of the Auctioneer's D	isclaimer
Purchaser	date	Seller	date

Seller

date